



U.S. Small Business Administration

Small Business Training/Counseling/Management

We will provide the full range of “Business Development Lifecycles management Services” to 7(j) eligible government contractors with considerable emphasis on the needs of companies in Region I (CT, MA, ME, NH, RI and VT) and Region II (NY, NJ, Puerto Rico and US Virgin Islands). The list of services range from opportunity identification to contract close-out including:

Business Development Lifecycle Management Services

Human Capital and Operations Management

- Leadership Development Counseling/Training
- Business Process Improvement “Clinics”
- Contract Negotiation, Administration
- Subcontract Management
- Customer/Relationship Management
- Succession Strategies and Planning

Marketing and Capture Management

- Capability Statements & Capture Plans
- ROI-driven Short/Long Term Strategies
- Opportunity Identification and Matchmaking
- Competitive Analysis/Teaming Strategies
- Proposal & Bid Development
- Mentor-Protégé Program Management

Accounting and Financial Management

- Developing Estimating Templates
- Accounting & Estimating System Integration
- Developing Job Schedule of Values
- WIP & Completed Contracts Schedules
- Project Management
- Certified Payroll Preparation
- Workers Compensation Assistance



...just task us

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Accounting and Financial Management

- DCAA & GAAP Compliant
- Indirect Rate & Pricing Structure
- Job Cash Flow & Financial Analysis
- Standard Operating Procedures

Specialized Services

- 8(a) Development Plans
- GSA Schedules and Certification Assistance
- Website Development and Applications

Bonding Assistance

- Bonding Pre-Qualification Assistance
- Bonding Surety Company Analysis

This activity is funded by the U.S. Small Business Administrative (SBA) under grant numbers SBAHQ-14-J-0013 and SBAHQ-14-J-0015. SBA’s funding is not an endorsement of the contractor of any products, opinions, or services. All SBA programs are extended to the public on a non-discriminatory basis. Reasonable arrangements for persons with disabilities will be made if requested at least two weeks in advance.